



# Realise Your Enterprising Potential



## What next?

To find out more about the Realise Mentoring programme, or to apply for a mentor, log on to [www.realisementoring.org.uk](http://www.realisementoring.org.uk) or telephone **0131 221 3197** or email [info@realisementoring.org.uk](mailto:info@realisementoring.org.uk)

## Who is involved?

The Realise Mentoring programme is funded by the Scottish Government as part of its Enterprising Third Sector Action Plan. The programme is delivered in partnership with Scottish Chambers of Commerce, Edinburgh Business Development, SCVO and Forth Sector Development.

For more information about the Enterprising Third Sector Action Plan, log on to the Scottish Government website at [www.scotland.gov.uk/Topics/People/15300/Actionplan](http://www.scotland.gov.uk/Topics/People/15300/Actionplan)

Free mentoring support for enterprising third sector organisations across Scotland

[www.realisementoring.org.uk](http://www.realisementoring.org.uk)

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# Maximise your enterprising potential

Do you have some inspiring ideas to develop your organisation and its financial sustainability? Perhaps you're looking to tender for new contracts or diversify your income base. Help is at hand with the new Realise Mentoring programme. You can access free, confidential mentoring support from experienced mentors with expertise in the areas of greatest interest to you. Whether it's winning new contracts, managing cultural change or developing your organisation's sustainability, we can match you with the right mentor for your needs.

## How can a mentor help you?

Through the Realise Mentoring programme, you can access experienced business mentors, who can help you to:

- develop your enterprising ideas
- find solutions to the challenges that you face
- develop the long term sustainability of your organisation
- increase your trading income
- build your skills, knowledge and networks
- deliver a high quality service

Our mentors are experienced business people from a wide range of backgrounds and areas of expertise, who also have an understanding of third sector organisations. They offer you an invaluable opportunity to benefit from their skills, knowledge and experience. They are people who have already had to address the challenges and issues that you face and can share their experience with you.

By supporting, stimulating and challenging you on an individual and organisational level, our mentors can help you to develop and grow your organisation and strengthen its sustainability. They can help you to view your organisation and the way you work in a different light. They can help you realise your potential.



## Who can apply?

The aim of the Realise Mentoring programme is to provide mentoring support to leaders of third sector organisations to help them improve their financial sustainability and make a step-change to become more enterprising.

Any leader of a third sector organisation that has aspirations to grow, diversify income streams and become more sustainable can apply, irrespective of turnover, staffing level, location or sector.

To be eligible your organisation must have social aims, be governed by a voluntary management committee or board, be independent of government and be principally non-profit distributing. The programme is available to enterprising third sector organisations across urban and rural Scotland. You should be able to show that you are actively looking to develop your organisation's long-term financial sustainability and diversify your income base. You will also need to be prepared to commit to the mentoring programme, at senior management level, for a period of up to a year.

## What's involved?

The Realise Mentoring programme offers you access to a mentor on a one-to-one basis wherever possible, complemented by group mentoring or on-line support.

A health check will be undertaken with eligible organisations to assess your mentoring needs and identify clear objectives from the mentoring programme. We will then carefully match you with a suitable mentor, who has the required experience and skills to meet your requirements. Our mentors are successful, action-orientated people from a wide range of different sectors, who are willing to invest their time to enable others to benefit from their experience.

Depending on your needs, the mentoring support can last for up to 12 months, with an option to continue longer if you and your mentor wish. Access to the service is free for eligible organisations that submit a written application.

